

Informational Interviews

Sample Questions
Provided by Career Services
Georgia Southern University

The following sample questions give you some ideas of what to ask professional in occupations you may be interested in pursuing. Feel free to make up some of your own.

1. What is a typical day like-- what do you actually do?
2. What do the really successful people do better than others?
3. What are the opportunities for advancement within this field or company?
4. How did you get into this field?
5. What do you especially enjoy about your work?
6. What frustrations/difficulties do you have in your job?
7. What degrees of training are necessary for this kind of work?
8. I read about this career in _____ magazine/book ; would you recommend additional reading which will assist me in understanding more about this occupation/occupational setting.
9. Where, in your opinion, is the best place to look for a job in this field?
10. Is government funding any part of this field?
11. Is there a deficit of qualified personnel in any part of this field?
12. What are the starting salaries of entry level positions in this field? (at other levels?)

13. What professional organizations do you belong to? Should I join them now?
14. Are you doing what you thought you would be doing when you started?
15. What are some strengths of your position? What are some things you like to do in your position?
16. How mobile and flexible can you be in this field?
17. How secure is your job... other jobs in this field?
18. If you were starting out again, what would you do differently?
19. What is the future potential for growth?
20. Do you think there is a need in this area for the kind of service (or product) I can offer?
21. Is working for this organization, or one like it, a good way to get into this field?
22. Is there personal advise you would give a person entering this field?
23. What are some of the most important factors that contribute to your success?
24. What skills are most important for your kind of work?
25. Can you give me the names of other people who might provide me with additional information? May I use your name?

**Finding information
is the key to finding
a Career**